



2020/2021

ANNUAL REPORT

ILLINOIS CRAFT BREWERS GUILD



THE ILLINOIS CRAFT BREWERS GUILD WAS FOUNDED IN 1997 and is a 501(c)6 not-for-profit trade association that exists to promote the development and expansion of the craft beer industry in Illinois.

The ICBG, Inc. strives to be a transparent organization. The 2020/2021 annual report is provided to all brewery members to share a summary of its board, committee, staff, and member activities over the past year.

PURPOSE

ICBG EXISTS FOR THREE CORE REASONS

- To give brewers a voice in addressing all issues, governmental or other, which affect the regulation of our industry.
- To provide educational opportunities for Illinois craft brewers to further their brewing knowledge and to educate the consumer while encouraging responsible consumption.
- To promote members and their products to brewers, suppliers, legislators, regulators, and the general public.

MISSION

- Foster access to materials and markets.
- Encourage progressive research and advancement in safety, sustainability, education, technology, and materials.
- Provide continuing education to brewers and beer enthusiasts about the complexity, variety, and quality of beer.
- Advocate for legislative and regulatory policies that are fair and allow for growth.
- Develop relationships and work collaboratively with industry partners.
- Demand commitment to quality.
- Educate craft beer drinkers and enthusiasts alike to recognize and celebrate the diversity and caliber of Illinois brewers and the beer they make.

CORE VALUES & BELIEFS

THE ICBG BELIEVES IN

- Promoting and highlighting the small, collaborative, independent, traditional, and creative culture of Illinois craft brewers.
- Adhering to ethical and legal trade practices.
- Defending our trade and providing Illinois craft brewers with a collective voice.
- Encouraging the responsible enjoyment of craft beer.

ICBG Brewery Members,

On behalf of the board of directors and staff, we humbly submit the 2020-2021 annual report for your consideration and review. This past year proved to be one of the most challenging with the arrival of a global pandemic that altered every aspect of life. Businesses were forced to close part or all of their operations; workers were temporarily or permanently laid-off; federal and state governments had to approve billions of dollars in relief to individuals, families, and across industries; and everyone was asked to do their part by staying home as much as possible. And while Illinois along with most of the country has fully reopened at this point, the impacts of Covid-19 will remain with us for some time.

Yet despite the difficulties and unpredictability; brewery owners, staff, and craft beer fans proved over and over again this past year how compassionate and supportive the craft beer industry really is. I was grateful and humbled to watch brewery members lend a hand to one another without hesitation. Even the guild was supported with a few donations from brewers who contributed a portion of beer sales, local musicians that hosted a live performance as the Nonessentials Project, and a bottle share group on Facebook that raised money (primarily) to assist taproom staff at several area breweries. From hosting monthly blood drives, to donating unsaleable beer for hand sanitizer production or PPE equipment to health care providers, to supporting local charities; there was never a shortage of ways craft brewers weren't giving back to their communities.

There were also several projects that we were proud to spearhead at the ICBG as we had to pivot how we advocated and hosted events. We completely reimagined FoBAB with a (sold-out) strictly to-go pickup model and abridged competition with 75 percent fewer judges due to capacity restrictions. We hosted the first inaugural golf outing with 100 golfers, which was exclusive to ICBG members to network and take a break on the course. As a nod to March Madness, we created Illinois BEERacket with 24 random Illinois beers in a case with a blank bracket for craft beer fans to fill out based on their chosen category (also sold out). We brought back ICBW to highlight the men and women of craft beer who tirelessly served customers and fans with a smile on their faces throughout the pandemic. And we passed HB 2620, expanding the privileges for brewpubs that want to self-distribute and for small producers that manufacture more than one type of alcohol. The legislation also allows brewers to purchase mead from a self-distributing wine-maker or a licensed distributor and to sell out of a taproom to customers (currently only beer and cider are permitted). Permanent curbside pick-up for brewers is also included. The legislation will be signed into law in late July/August this year.

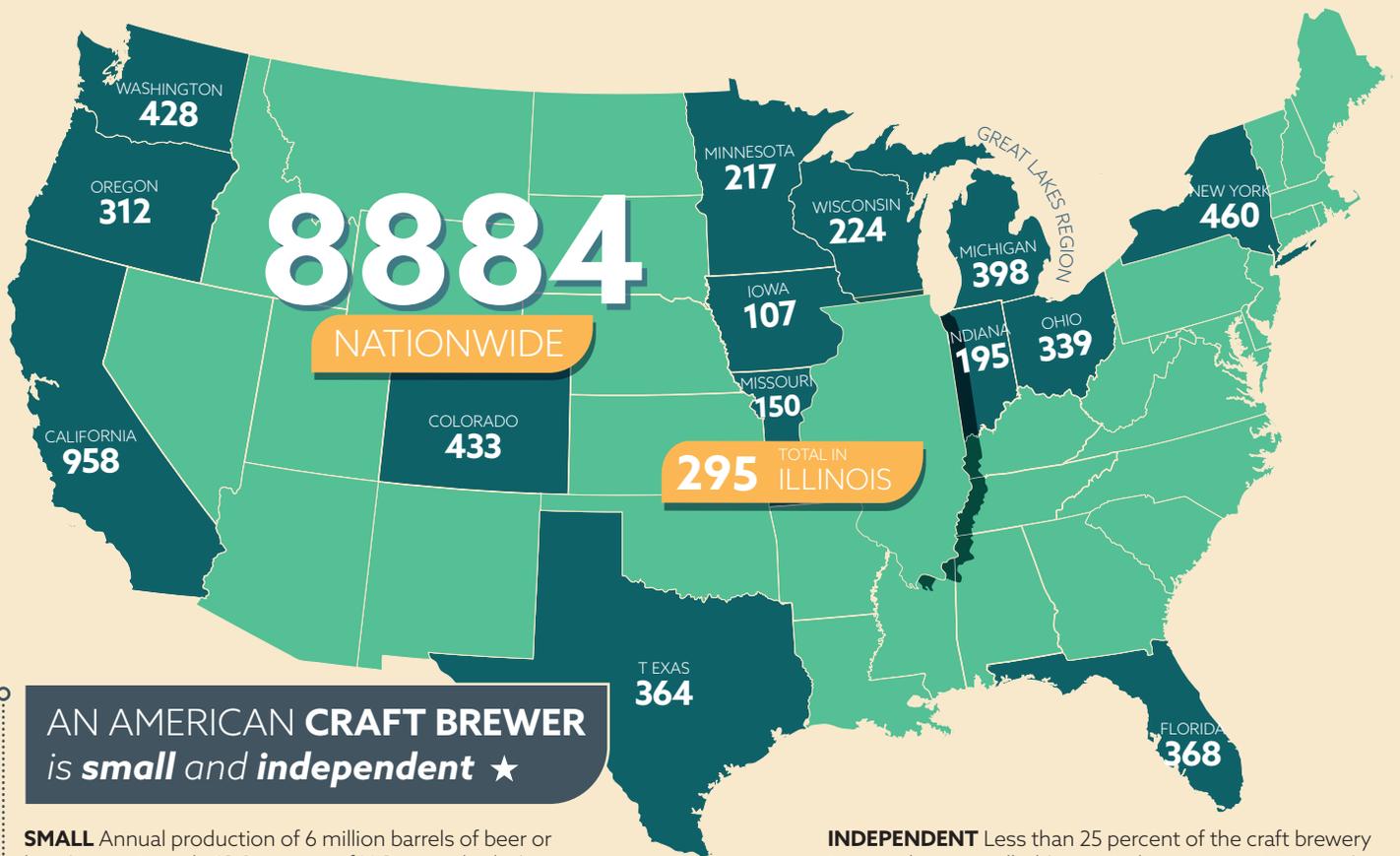
As always, there is still more work to be done. We are excited to launch the new Diversity Scholarship Committee in partnership with Siebel Institute to support more diversity within the craft beer industry. Members can also expect a more active effort to provide resources around sexual harassment training going forward. Finally, whether it's advocating on behalf of direct beer shipping, home delivery, or distribution agreements; I would encourage us to not lose the momentum we saw this past legislative session with more grassroots engagement than ever before. While we will continue to face intense opposition to the proposals we put forth, legislators and the general public are listening and want to engage. We will keep pressing onward.

Cheers,



**DANIELLE
D'ALESSANDRO**
EXECUTIVE DIRECTOR

2020 NUMBERS AT-A-GLANCE



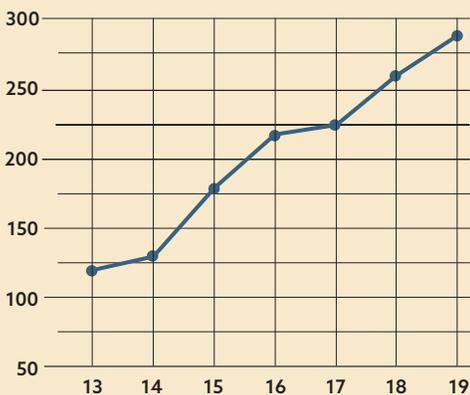
AN AMERICAN CRAFT BREWER
is *small and independent* ★

SMALL Annual production of 6 million barrels of beer or less (approximately 12.3 percent of U.S. annual sales). Beer production is attributed to the rules of alternating proprietorships.

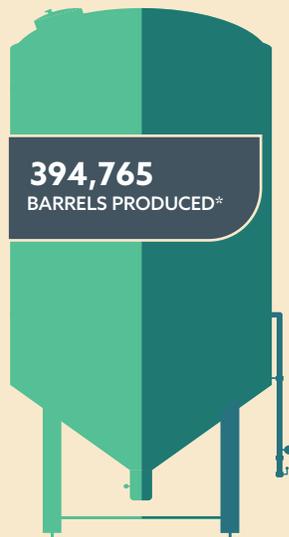
INDEPENDENT Less than 25 percent of the craft brewery is owned or controlled (or equivalent economic interest) by an alcoholic beverage industry member that is not itself a craft brewer.

ILLINOIS BEER PRODUCTION

BREWERIES PER YEAR
295 CRAFT BREWERIES (RANKS 13TH)



*Based on 2020 numbers compiled by the Brewers Association



EVENT ATTENDEES



620 CASES SOLD:
CHRISTMAS IN JULY



100 GOLFERS AT ICBG'S
INAUGURAL GOLF OUTING



850 6-PACKS TO-GO SOLD:
FOBAB AT HOME



600 CASES SOLD:
ILLINOIS BEER RACKET

2020/2021 PUBLIC RELATIONS SNAPSHOT

THIS TIME LAST YEAR, we had yet to fully understand the impact of the COVID-19 pandemic on our industry, and on our world. Today, with vaccinations readily available and an economy on the rebound, we can better assess what we've learned.

First, Illinois consumers care deeply about their craft brewers. We've seen this manifest in the consistent appetite by local media for craft beer news, insights and stories. From creative promotions like Passport, Oktoberfest and BEERacket to advocacy campaigns, virtual festivals and a 'week of action' to mark Illinois Craft Beer Week, media showed up in a big way for our industry. With media on our side, our job is to continue delivering thoughtful, creative campaigns that spur consumer support and drive recovery.

We've also seen the importance of being visible, vocal and responsive to our environment – both within the craft beer industry, and our broader communities. From social justice demonstrations to widespread allegations of sexual misconduct and an ever-growing opportunity gap, we have a responsibility to our fans, followers and customers to respond – in near-real-time – to what happens around us. This response most often happens via social media, so crafting clear, concise and authentic communications that precede meaningful action is vital.

Tassi Communications, Inc. is grateful for our continued partnership with the Illinois Craft Brewers Guild and you, its member breweries. We look forward to brighter days (figuratively and literally) ahead.

THIS YEAR'S HIGHLIGHTS

- Secured record number of earned media impressions stemming from coverage in top-tier industry and regional outlets
- Supported Noon Whistle Brewing with media guidance surrounding its expansion
- Secured recognition for Black Horizon Brewing as a WBBM Difference Maker and in Daily Herald for its support of the Black is Beautiful collaboration
- Participated in development of Oktoberfest concept; crafted supporting web, social, media and consumer materials
- Conceptualized first-ever virtual Festival of Wood & Barrel-Aged Beer; prepared content and led media and consumer outreach
- Developed and deployed social campaign, #ILBrewerLove, to prompt support for Illinois breweries and staff
- Conceived Illinois BEERacket promotion; developed media and public-facing content; secured segment on Fox32 Chicago
- Guided public and media relations/advocacy campaign for the BEER Act; secured features in nearly every top-tier outlet in Illinois and prompted thousands of letters of support to lawmakers
- Designed Illinois Craft Beer Week 'week of action' to honor, support Illinois breweries; secured television segments featuring Illinois breweries on multiple stations
- Launched PassportPlus program; developed messaging and facilitated weekly contest
- Supported ICBG social media with content development, graphic design services, as needed

KEY HEADLINES

Daily Journal: BREW DUDE | Guild's creativity stretches 24 days

Chicago Tribune | Chicago's legendary FOBAB beer festival canceled due to COVID-19, but the competition will go on

Eater | FoBAB will sell six packs as one of Chicago's biggest beer festivals goes virtual

WBBM Newsradio | Difference Maker: Charles St. Clair, Black Horizon Brewing

ABC7 Chicago | Restaurant owners react to tighter restrictions

Fox32 Chicago | Illinois BEERacket fundraiser to showcase diversity of the state's craft brewery scene

Chicago Tribune | Illinois breweries push legislation to keep delivering, even shipping beer post-pandemic: 'The sky has not fallen'

Crain's Chicago Business | Free beer! No seriously, set the suds industry free



BY THE NUMBERS:

154
MEDIA PLACEMENTS

289,756,087
TOTAL IMPRESSIONS

\$208,961.30
TV PUBLICITY VALUE

ICBG CODE OF CONDUCT

PREAMBLE

The Illinois Craft Brewers Guild ("ICBG") is the official trade association that represents the Illinois Craft Brewing Industry. ICBG is committed to building a prosperous industry that is based upon best practices, effective standards and responsible leadership. A central tenet of the ICBG is to promote the Craft Beer Industry in the State of Illinois to consumers. Members of the ICBG seek to embrace the meaningful development of their fellow members, the industry, and their customers, and are committed to compliance with all laws and regulations that govern the brewing of beer.

Members of the ICBG will always strive to maintain the highest standards of business conduct, by using only legal and ethical means in the business activities and in the ICBG membership's activities. Members shall observe all applicable laws, regulations and rules pertaining to the marketing of their product. Members shall actively promote and encourage the highest level of integrity within the Craft Beer Industry. Members shall cooperate in every reasonable and proper way with other members and work with them in the advancement of the industry. Members shall commit to the development and use of the most effective standards and practices to promote consumer safety and awareness of the effects of consumption of beer.

One member's misconduct can damage the Guild's entire hard earned reputation and compromise the integrity of the Guild. Every member of the Guild should therefore be familiar with this code and shall abide by its provisions.

PURPOSE

ICBG exists for three core reasons. First, to give brewers a voice in addressing all issues (governmental or other) which affect the regulation of our industry. Second, to provide educational opportunities for Illinois craft brewers to further knowledge and educate the consumer while encouraging responsible consumption. Lastly, to promote members and their products to brewers, suppliers, legislators, tourists, and the public.

MISSION

As the Illinois Craft Brewer's Guild, we will: foster access to materials and markets; encourage progressive research advancement in safety, sustainability, education, technology and materials; advocate for legislative and regulatory treatment that are fair and allow for growth; demand commitment to quality; educate craft beer drinkers and enthusiasts to understand and promote beer from our brewers.

CORE VALUES & BELIEFS

The ICBG believes in: promoting and highlighting the small, collaborative, independent, traditional and creative culture of Illinois craft brewers; adamantly defending our trade

and providing Illinois craft brewers with a collective voice; championing and supporting the responsible enjoyment of craft beer; teaching brewers and beer enthusiasts about the complexity, diversity and quality of beer; nurturing ethical and legal trade practices; developing relationships and working collaboratively with industry partners.

A. PRINCIPLES OF CONDUCT

1. We will seek to achieve the highest standards and will offer our services honestly and honorably in a fair manner, and encourage our member companies and stakeholders to do the same.
2. We shall behave in a professional manner and will respect the reputation of our sector and the other organizations with which we liaise.
3. We will undertake to promote co-operation within the Craft Brewing Industry in which we work, and between members, customers and suppliers. In doing this, we will seek to identify and apply good practices.
4. We will commit to improving the performance and reputation of the Illinois Craft Brewing Industry.
5. We will endeavor to maintain and improve the quality of our work through constant review of our aims, activities and outcomes, and the cost-effectiveness of every activity. Where there is a proven and positive cost or benefit to doing so, we will aspire to seek appropriate certification or accreditation under a recognized quality assurance scheme.
6. We will follow the rules of any public body to which we make representation and, where appropriate, seek guidance from the public body on any rules of relevance.
7. We will pay our bills promptly, and encourage the same of our members and suppliers.

B. INTEGRITY

1. We are committed to maintaining the highest degree of integrity in all our dealings with potential, current and past members as well as other stakeholders and consumers.
2. We recognize that our member companies may be in direct competition. We will strive to avoid showing any preference towards any member company over another and endeavor to maintain an independent position in our dealings.
3. We will ensure that all relevant competition laws are respected by our members in their dealings with us and each other.
4. We will never offer any financial or other inducement, including direct and indirect payments, offers of employment or substantial gifts or entertainment, to any member or prospective member.

C. RESPECT FOR INDIVIDUALS AND GROUPS

1. Everyone deserves to operate and co-exist in an environment where each individual is treated with dignity and respect.
2. The ICBG is an organization committed to providing an environment free of discrimination and from abusive, offensive, or harassing behaviour.
3. All ICBG members must:

(a) Treat all individuals and groups respectfully, recognizing their human dignity, regardless of their diverse human characteristics, including but not limited to, race, color, sex, sexual orientation, gender identification, age, physical or mental challenges, size, appearance, genetic pre-disposition, religion, ancestry, national origin, or veteran status.

(b) Contribute to a positive environment that is free of hostile and offensive behaviours: including but not limited to freedom from harassment. Harassment means any unwelcome and inappropriate verbal or physical conduct, or coercive behaviour, where the behaviour is known or reasonably ought to be recognized as unwanted or unwelcome.

(c) Speak out without fear of retaliation when the actions of others violate the rights of any individuals or groups.

(d) Respect the opinions of others and address conflicts in a positive and constructive manner.

(e) Respect other's privacy in their personal lives.

(f) Treat all individuals and groups professionally and respect their personal property.

D. RESPONSIBLE ALCOHOL CONSUMPTION

1. As brewers and members of the community of brewing enthusiasts, members may share and enjoy alcohol beverages at ICBG events.
2. In consuming alcohol beverages, members must adhere to principles of responsible consumption.
3. Members must protect the image of both the ICBG and the brewing industry generally by taking steps to ensure no member, including themselves will break any laws in the process of purchasing, sharing or consuming alcohol beverages in association with ICBG events.
4. Should members consume more than a reasonable amount of alcohol and either are or appear to be incapable of functioning, either legally or appropriately, ICBG members accept their duty-to-act to keep those impaired members from breaking any laws and from harming themselves or others.

E. TRANSPARENCY AND OPENNESS

1. We are clear and precise about our identity.
2. We will endeavor to represent the common interests of all members.
3. Where there is diverging opinion within the membership, we will seek to present a balanced case respecting the different interests involved. Where appropriate we will work with nonmembers and other associations in allied sectors on matters of joint concern.
4. We will use reasonable endeavors to ensure the truth and accuracy of any statements made or information provided to any third party in order to never knowingly make false or misleading claims or misrepresent the views of others..

F. MEMBERSHIP

To qualify for and maintain a membership in ICBG all members shall:

1. Share in and strictly abide by the core values as set fully in this of Code of Conduct.
2. Supply accurate and complete information on the Member's Application and background including information concerning the company's principals and management personnel.
3. Members shall not have been convicted of a crime involving moral turpitude or fraud by a court of competent jurisdiction.
4. Cooperate and abide by ICBG's self-regulatory efforts, its complaint resolution programs and other association rules.
5. Promptly responded to all complaint's forwarded by ICBG or from any official complaint resolutions program, make a good faith and reasonable effort to resolve all such complaints in accordance with generally accepted business practices and activities, and to comply with the terms of any findings issued.
6. Meet its financial obligations, including, without limitations, financial obligations to ICBG.

G. ENFORCEMENT OF THE CODE OF ETHICS AND STANDARDS OF CONDUCT

Any member of ICBG may be admonished, suspended or expelled for cause due to conduct, acts, or omissions that are contrary to the spirit and letter of the Code of Conduct. This disciplinary review process is enforced through ICBG's Membership Ethics Advisory Panel ("MEAP"), a Board-appointed permanent committee that is focused on monitoring the industry, educating ICBG members on best practices in business ethics and the respectful treatment of individuals and groups, and investigating allegations of Code violations. Specifically, the MEAP is responsible for reviewing (a) prospective member companies who are found in the membership application process to have questionable

practices; (b) allegations of unethical, deceptive, misleading, or unfair practices by current ICBG members, and (c) to make policy recommendations to the Board regarding ethical issues and the respectful treatment of individuals and groups that arise within the Craft Beer Industry. It acts in an advisory capacity to the Board of Directors.

The MEAP consists of (3) members, including the Chair. The members of the MEAP, including the Chair, shall be appointed by the ICBG Board of Directors from amongst the regular members of ICBG. Each member shall serve a term of two years and shall meet quarterly or as needed if circumstances dictate. In order to be eligible to serve on the MEAP, panel members must: (1) be an employee of a ICBG member company in good standing; (2) hold a management level position within the member company; (3) possess significant knowledge of and experience in the Craft Beer Industry; (4) possess a working understanding of the ICBG Ethics Code of Conduct, Standards of Conduct, Bylaws, and all other ICBG policies, rules or regulations; (5) not have been involved in any acts, policies, or omissions that violate the Code of Conduct; and (6) not be a member of the ICBG Board of Directors.

MEAP members agree to keep confidential the subject of all complaints and investigative discussions unless or until corrective action is taken by the Board. Investigations may not be discussed outside of the panel's formal meetings. All meetings and proceedings of MEAP regarding a complaint or investigation shall be confidential and not open to the public or the general membership of ICBG.

The disciplinary measures which may be imposed upon a member may include, but are not limited to, one or more of the following: (a) a notice of corrective action, which entails a recommended remedy and an expression of concern and warning that more severe action could follow if a future violation occurs; (b) a public notice of corrective action; (c) probation, in which the member shall lose all rights of membership for up to three years; and (d) expulsion, in which the member shall lose all right of membership.

H. BOARD MEMBERS, COMMITTEE MEMBERS AND STAFF

In addition to compliance with the general Code of Conduct Board members, committee members and staff must:

1. Listen to our stakeholders and make all reasonable efforts to satisfy their needs and concerns within the scope of our mission, and to strive for excellence and innovation and demonstrate professional respect and responsiveness to constituents, donors and others.
2. Respect the confidentiality of sensitive information about ICBG, its members, constituents, donors, board and employees.
3. Comply with applicable federal, state and local laws,

regulations and fiduciary responsibilities in an effort to create transparency in all of our operations

4. For the board of directors, provide credible and effective oversight to the organization's work without personal bias.
5. Not accept commissions, gifts, payments, loans, promises of future benefits or other items of value from anyone who has or may seek some benefit from the ICBG Association in return, other than occasional fits of nominal value that are in keeping with good business ethics.
6. Abide by the governing documents and policies of the ICBG.
7. Be accountable for adhering to this Code of Conduct.
8. Act at all times in accordance with the highest ethical standards and in the best interest of the ICBG, its members, constituents, donors and reputation.
9. Honor our commitments and promises to the best of our abilities.
10. Appropriately acknowledge contributions from other individuals and organizations who help facilitate our goals.

I. COMPLIANCE, MONITORING AND REPORTING

The ICBG Association management is responsible for communicating this Code of Conduct to all members of the board of directors, standing committee members, as well as staff, staff interns and staff volunteers and its adherence at all times.

J. CONFIDENTIALITY

1. We will always try to maintain commercial confidentiality, and also protect all personal information received in the course of providing business services.
2. We shall take reasonable endeavors to safeguard the confidences of all members and past members and shall not disclose these confidences to their disadvantage or prejudice unless the member has released such information for public use or has given permission for disclosure.

K. DISCRIMINATORY CONDUCT

1. We will strive to ensure that all professional duties are conducted without causing offense on the grounds of gender, race, religion, disability or any other form of discrimination or unacceptable reference.

This revised and Amended Code of Conduct is hereby accepted and adopted by the ICBG Board of Directors this 28 day of June 2021.

ARTICLE I: OFFICE AND PURPOSE

SECTION 1. OFFICE. The Illinois Craft Brewers Guild, Ltd. (the "Guild") shall continuously maintain in the State of Illinois a registered office and a registered agent whose business office is identical with such registered office and may have other offices within or without the state.

SECTION 2. PURPOSE. The purpose of the Guild shall be to promote the development and expansion of the craft brewing industry in the State of Illinois.

ARTICLE II: MEMBERS

SECTION 1. MEMBERSHIP. Membership in the Guild shall be open to any persons, entities or organizations involved with or interested in craft brewing in Illinois who (1) pay a reasonable membership fee the amount of which shall be established by the Board of Directors and (2) submit a completed application as required by the Board of Directors. The Guild shall have four classes of Members. The requirements of membership in each class of Members is set forth as follows:

(a) Regular Members: A Regular Member must (i) possess a valid and current Brewer's Notice issued by the U.S. Alcohol and Tobacco Tax and Trade Bureau or its predecessor, the Bureau of Alcohol, Tobacco and Firearms; (ii) own, operate or have an alternating proprietorship interest in a brewery which brews or sells beer on its own premises in Illinois; and (iii) produce no more than six million (6,000,000) barrels of beer for commercial sale per year. A Regular Member shall have one vote per brewing organization and shall designate as its voting representative one natural person who holds a majority interest in the Regular Member's organization or is assigned in writing by such majority interest holder; (iv) own and operate a facility which manufactures cider and/or mead; (v) must not have a non-U.S. individual or organization that holds an interest of 25% or greater of that brewer; (vi) must not be a member of a controlled group of brewers (as understood under the provisions of 26 U.S.C. Sec. 5051) if the combined production of that controlled group produces more than six million barrels of beer per year.

(b) Associate Members: An Associate Member may be an individual, entity or organization in an allied industry or endeavor, including, without limitation, equipment suppliers, fabricators, material suppliers, consultants to the craft brewing industry, and any breweries whose principal place of business is outside of the State of Illinois. Associate Members shall not have any right to vote.

(c) Imbibe Members: An Imbibe Member may be an individual 21 years or older. An Enthusiast Member will pay annual membership dues as set by the Board of Directors and shall not have any right to vote.

(d) Allied Members: An Allied Member may be any individual, entity, or organization who is in the business of contract brewing or a brewery in planning and development. Allied Members shall not have the right to vote.

SECTION 2. MEMBER RESIGNATION, SUSPENSION AND EXPULSION.

Members may resign from the Guild upon the delivery of written notice, provided all membership dues and assessments due to the Guild have been fully paid as of the date of such resignation. A Member may be suspended or expelled from the Guild by action of the Board of Directors for non-payment of dues or for the violation of any provisions of these Bylaws, provided such Member is given ten-day's written notice of such violation or non-payment. A member may be suspended or expelled from the ICBG, Inc. by action of the Board of Directors for violation of the ICBG Code of Conduct.

SECTION 3. MEETINGS. The Guild shall have no less than three Member meetings per year. The Guild shall have one annual Meeting, for Regular Members only, which shall be held in the month of July. The time and place of the Annual Meeting shall be set by the President. Notice of Member meetings shall be given at least fourteen (14) days previous thereto by written notice to each Member at his or her address as shown by the records of the Guild or by electronic mail to the last known e-mail address of the designated voting representative of each Member. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail in a sealed envelope so addressed, with postage thereon prepaid, return receipt requested. If notice is given by overnight delivery service, such notice shall be deemed delivered on the date sent by overnight delivery service. If notice is sent by facsimile or electronic mail, such notice shall be deemed delivered when such facsimile or electronic mail message is transmitted from the sender.

SECTION 4. RIGHT OF INSPECTION. Every Regular Member shall have the right at any reasonable time to inspect and copy, either individually or by agent or attorney, all books, records, and documents of every kind and to inspect the physical properties of the Guild (if any), provided such inspection is for a proper purpose. Every Regular Member is entitled to attend any and all meetings of the Board of Directors.

ARTICLE III: BOARD OF DIRECTORS

SECTION 1. GENERAL POWERS. Subject to limitations of the Articles of Incorporation and these Bylaws, the activities and affairs of the Guild shall be conducted and all corporate powers shall be exercised by or under the direction of its Board of Directors (sometimes hereinafter the "Board"). The Board may delegate the management of the activities of the Guild to any person or persons, a management company, or committees however composed, provided that the activities and affairs of

the Guild shall be managed and all corporate powers shall be exercised under the ultimate direction of the Board. Without prejudice to such general powers, but subject to the same limitations, it is hereby expressly declared that the Board shall have the following powers in additions to the other powers enumerated in these Bylaws:

- (a) To select and remove all of the officers and agents of the Guild, prescribe powers and duties for them as may not be inconsistent with law, the Articles of Incorporation, or these Bylaws, and may require from them security for faithful service.
- (b) To conduct, manage, and control the affairs and activities of the Guild and to make such rules and regulations therefore not inconsistent with law, the Articles of Incorporation, or these Bylaws, as the Board may deem best.
- (c) To borrow money and incur indebtedness for the purposes of the Guild, and to cause to be executed and delivered therefor, in the corporate name, promissory notes, bonds, debentures, deeds of trust, mortgages, pledges, hypothecations, or other evidence of debt and securities thereof.
- (d) To purchase, take, receive, lease as lessee, take by gift, devise, or bequest, or otherwise acquire, and to own, hold, hold as trustee, use and otherwise deal in and with any real or personal property, or any interest therein, situated in or out of the State of Illinois.
- (e) To sell and convey, mortgage, pledge, lease as lessor, and otherwise dispose of all or any part of its property and assets.
- (f) To prescribe the rates of membership dues for Regular Members, Associate Members, Imbibe Members and Allied Members provided, however, that such membership dues rates may be objected to by a majority vote of the Regular Members. In the event that a majority vote of the Regular Members rejects the membership dues rates, the Board shall revise the membership dues rates and resubmit such rates to the Regular Members.

SECTION 2. OFFICERS AND BOARD OF DIRECTORS NUMBER, TENURE AND QUALIFICATIONS. The number of directors shall be no less than five (5) and no more than nine (9). At all times the Board must be composed of representatives of Regular Members. To be a Director an individual must be:

1. An owner, officer, executive, brew master, shareholder, sales director, sales manager, brewery manager, head brewer of a brewing organization with a Brewer's license that is a Regular Member of the Guild. Said Regular Member must certify that position and responsibilities of the Board Member.
2. A Regular Member shall only have one individual as a Board Member.
3. Unless a director resigns, dies, or is removed from the

Board at a special meeting, each director shall serve a term of two (2) years from the date of their election. A full two-year term shall be considered to have been served upon the passage of two annual meetings. Directors shall take office immediately following the vote of the annual meeting at which they are elected. No director shall serve more than three (3) two-year terms. Fulfilling an incomplete term is not considered part of the term limit. Service on the ICBG Board prior to the 2017 Board election will not be considered when calculating term limits for incumbent board members. The director's terms shall be staggered such that no more than sixty percent (60%) of the directorships on the Board shall be up for election per year.

4. The terms of the directors holding the positions of President, Vice-President and Secretary shall expire as of the second Board meeting following the annual meeting.
5. The number of directors may be decreased to not fewer than three (3) or exceed the minimum number of directors by more than five (5). No decrease shall have the effect of shortening the term of an incumbent director.
6. The first meeting of the newly elected Board of Directors shall occur no more than fourteen (14) days after the Annual Meeting.

SECTION 3. NOMINATION AND ELECTION

1. **Board of Directors** At least twenty (20) days before each Annual Meeting at which directors are to be elected, the president, with the approval of the Board of Directors, shall appoint a nominating committee of two (2) directors. The nominating committee shall review all persons nominated and certify the qualifications of each qualified nominee. The nominating committee shall place all qualified nominees on the ballot. The chairperson of the nominating committee shall present the nominations to the Annual Meeting. Nominees must be both natural persons and Regular Members. Voting shall be done by ballots cast by the Regular Members. The voting process shall be supervised by the ICBG General Counsel or in his/her absence the general Counsel shall appoint an election supervisor(s). The nominees that receive the most votes shall be elected.
2. **Officers** At least fourteen (14) days before the second Board meeting after the Annual meeting any candidate for President, Vice-President and Secretary shall submit their name to the Board of Directors for consideration for the position. At the second Board meeting after the annual meeting the Board of Directors shall elect, from the nominated candidates, the President, Vice-President and Secretary. The candidate receiving the most votes for each Officer shall be elected.

SECTION 4. REGULAR MEETINGS. Within 60 days a regular meeting of the Board of Directors shall be held without other notice than these Bylaws. The Board of Directors may provide, by resolution, the time and place for the holding of additional regular meetings of the Board without other notice than such resolution.

SECTION 5. SPECIAL MEETINGS. Special meetings of the Board of Directors may be called by or at the request of the president or any two directors. The person or persons authorized to call special meetings of the Board may fix any place as the place for holding any special meeting of the Board called by them.

SECTION 6. PLACE OF MEETINGS. Meetings of the Board of Directors shall be held at any place within or without the State of Illinois which has been designed from time to time by the Board. In the absence of such designation, regular meetings shall be held at the principal office of the Guild.

SECTION 7. NOTICE. Notice of any special meeting of the Board of Directors shall be given at least seven (7) days previous thereto by written notice to each director at his or her address as shown by the records of the Guild, except that no special meeting of directors may remove a director unless written notice of the proposed removal is delivered to all directors at least twenty (20) days prior to such meeting. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail in a sealed envelope so addressed, with postage thereon prepaid, return receipt requested. If notice is given by overnight delivery service, such notice shall be deemed delivered on the date sent by overnight delivery service. If notice is sent by facsimile or electronic mail, such notice shall be deemed delivered when such facsimile or electronic mail message is transmitted from the sender. Notice of any special meeting of the Board of Directors may be waived in writing signed by the person or persons entitled to the notice either before or after the time of the meeting. The attendance of a director at any meeting shall constitute a waiver of notice of such meeting, except where a director attends a meeting for the express purpose of objecting to the transaction of any business because the meeting is not lawfully called or convened. Neither the business to be transacted at, nor the purpose of, any regular or special meeting of the Board need to be specified in the notice or waiver of notice of such meeting, unless specifically required by law or by these Bylaws.

SECTION 8. QUORUM. A majority of the Board of Directors shall constitute a quorum for the transaction of business at any meeting of the Board of Directors, provided that if less than a majority of the directors are present at said meeting, a majority of the directors present may adjourn the meeting to another time and notice of the new time, date and place of the meeting shall be sent to all Board Members.

SECTION 9. MANNER OF ACTING. The act of a majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors, unless the act of a greater number is required by statute, these Bylaws, or the Articles of Incorporation. No directory may act by proxy on any matter.

SECTION 10. PARTICIPATION IN MEETINGS BY CONFERENCE TELEPHONE. Members of the Board may participate in a meeting though use of conference telephone or similar communications equipment, so long as all Board members participating in such meeting can hear one another. Participation in a meeting by this means constitutes presence at such meeting.

SECTION 11. VACANCIES. Any vacancy occurring in the Board of Directors or any directorship to be filled by reason of an increase in the number of directors shall be filled by vote of the Regular Members at the next meeting following such vacancy using the nominating process as prescribed in Section 3 of the Article unless the Articles of Incorporation, a statute, or these Bylaws provide that a vacancy or a directorship so created shall be filled in some other manner, in which case such provision shall control. The nominee receiving the most votes shall be elected. A director elected or appointed, as the case may be, to fill a vacancy shall be elected for the unexpired term of his or her predecessor in office.

SECTION 12. RESIGNATION AND REMOVAL OF DIRECTORS. A director may resign at any time upon written notice to the Board of Directors. A director may be removed, with or without cause, by the affirmative vote of a majority of the directors then in office present and voting at a meeting of the Board of Directors at which a quorum is present. A director who is no longer employed by the regular member he represents, must provide written and electronic notice of such action to the board within seventy-two (72) hours. Such director must resign from the board within seventy-two (72) hours of no longer being employed by a Regular Member.

SECTION 13. INFORMAL ACTION BY DIRECTORS. The authority of the Board of Directors may be exercised without a meeting if a consent in writing, setting forth the action taken, is signed by all of the directors entitled to vote.

SECTION 14. PRESUMPTION OF ASSENT. A director of the Guild who is present at a meeting of the Board of Directors at which action on any Guild matter is taken shall be conclusively presumed to have assented to the action taken unless his or her dissent shall be entered in the minutes of the meeting or unless he or she shall file his or her written dissent to such action with the person acting as the secretary of the meeting before the adjournment thereof or shall forward such dissent by registered or certified mail to the secretary of the Guild immediately after

the adjournment of the meeting. Such right to dissent shall not apply to a director who voted in favor of such action.

SECTION 15. RIGHTS OF INSPECTION. Every director shall have the absolute right at any reasonable time to inspect and copy, either individually or by agent or attorney, all books, records, and documents of every kind and to inspect the physical properties of the Guild of which such person is a director.

SECTION 16. BOARD OF DIRECTORS ADVISORY COMMITTEE. The Board of Directors of ICBG believes it is in the best interests of the Guild to establish an Advisory Committee under which one or more individuals (each a "Board Adviser") may be engaged to provide advice and recommendations to the Board with respect to such matters as the Board may from time to time request concerning the operations of the Guild.

(a) Tenure: The Board may appoint one or more Board Advisers as it shall from time to time determine. Each Board Adviser shall serve for the term he or she desires or until his or her earlier death, resignation, retirement or removal, with or without cause, as determined by the Board. Any Board Adviser may be removed by the affirmative vote of a majority of the Board, whenever in their judgment it is in the best interest of the Guild to do so.

(b) Duties and Responsibilities: No Board Adviser shall, by virtue of its role as a Board Adviser, be deemed a member of the Board of Directors, nor to have any responsibility or to be subject to any liability imposed upon a director or in any manner otherwise deemed a member of the Board of Directors.

(c) Voting Rights: A Board Adviser may, upon invitation by the Board, attend and be present at all or a portion of one or more meetings of the Board, although a meeting of the Board may be held with or without notice to any Board Adviser, and no Board Adviser shall be considered in determining whether a quorum of the Board is present. Board Advisers shall serve only as advisers to the Board, and as such shall not be entitled or permitted to vote on any matter presented to the Board or to bind the Guild in any manner.

(d) Former Board Members: By invitation of the president, or by simple majority vote of the Board, any and all former Board members may be appointed to the Advisory Committee if he or she desires upon the completion of their final term on the Board. There is no term limits associated with the Advisory Committee.

ARTICLE IV: OFFICERS

SECTION 1. OFFICERS. The officers of the Guild shall be a President, a Vice-President, a Secretary, and such other officers as may be elected or appointed by the Board of Directors.

Officers whose authority and duties are not prescribed in these Bylaws shall have the authority and perform the duties prescribed, from time to time, by the Board of Directors.

SECTION 2. ELECTION AND TERM OF OFFICE. The officers of the Guild shall be elected annually from and among the directors by the Board of Directors at the regular annual meeting of the Board of Directors. If the election of officers shall not be held at such meeting, such election shall be held as soon thereafter as conveniently may be possible. Vacancies may be filled or new offices created and filled at any meeting of the Board of Directors. Each officer shall hold office until his or her successor shall have been duly elected and shall have qualified or until his or her death or until he or she shall resign or shall have been removed in the manner hereinafter provided. Election of an officer shall not of itself create contract rights.

SECTION 3. REMOVAL. Any officer elected or appointed by the Board of Directors may be removed by the Board of Directors whenever, in its judgment, the best interests of the Guild would be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed.

SECTION 4. PRESIDENT. The President shall be the principal executive officer of the Guild. Subject to the direction and control of the Board of Directors, he or she shall be in charge of the business affairs of the Guild; he or she shall see that the resolutions and directives of the Board of Directors are carried into effect except in those instances in which that responsibility is assigned to some other person by the Board of Directors; and, in general, he or she shall discharge all duties incident to the office of president and such other duties as may be prescribed by the Board of Directors. He or she shall preside at all meetings of the Board of Directors. Except in those instances in which the authority to execute is expressly delegated to another officer or agent of the Guild or a different mode of execution is expressly prescribed by the Board of Directors or these Bylaws he or she may execute for the Guild any contracts, deeds, mortgages, bonds, or other instruments which the Board of Directors has authorized to be executed, and he or she may accomplish such execution either under or without the seal of the Guild and either individually or with the secretary, or any other officer thereunto authorized by the Board of Directors, according to the requirements of the form of the instrument. The president may vote all securities which the Guild is entitled to vote except as and to the extent such authority shall be vested in a different officer or agent of the Guild by the Board of Directors.

SECTION 5. VICE-PRESIDENT. The Vice -President shall assume the duties of the President if the President is incapacitated or otherwise unable to perform his duties. The Vice-President shall also perform any duties and responsibilities granted by the Board of Directors or the President.

SECTION 6. SECRETARY. The Secretary shall (a) record the minutes of the meetings of the Board of Directors in one or more books provided for that purpose; (b) see that all notices are duly given in accordance with the provisions of these Bylaws or as required by law; (c) be a custodian of the corporate records; and (d) perform all duties incident to the office of secretary and such other duties as from time to time may be assigned to him or her by the president or by the Board of Directors.

SECTION 7. COMMITTEES. The Board of Directors, by resolution adopted by a majority of the directors in attendance at a regular Board Meeting that has a quorum,, may create one or more permanent or temporary committees, each of which will consist of one (1) or more Members and such other persons as the Board of Directors designates, provided that at least one (1) of the committee's members is a director.

A. PERMANENT COMMITTEES

1. **EXECUTIVE COMMITTEE-** the Executive Committee is composed of the President, Vice-President and Secretary. It is responsible for supervising any and all employees of the Guild, conducting annual evaluations of all employees, seeking input from the Executive Director. The Committee will make an annual report to the Board regarding employee evaluations and make recommendations regarding compensation.
2. **GOVERNMENT AFFAIRS-**the Government Affairs Committee shall be responsible for monitoring the activities of all governmental entities regarding the regulation of the alcohol beverage industry in general and in particular the Craft Beer business. This includes but is not limited to tracking and proposing legislation, regulatory rules and regulations and any other governmental executive or legislative action. The Committee will make regular reports and recommendations to the Board regarding its actions and findings.
3. **FOBAB-** the FOBAB Committee shall be responsible for planning and coordinating any and all activities regarding the Guild's annual Festival of Wood and Barrel Aged Beer. The Executive Director and associate director are permanent members of the FOBAB Committee.
4. **EVENTS-**the Events Committee shall be responsible for developing events, either for fundraising or other reasons, for the Guild. The Events Committee shall from time to time present to the Board proposed Events for the Board's approval. The Events Committee shall also assist in the planning and execution of any and all events approved by the Board. The Executive Director and the Associate Director are permanent members of the Events Committee.

ARTICLE V: CONTRACT, CHECKS, DEPOSITS AND FUNDS

SECTION 1. CONTRACTS. The Board of Directors may authorize any officer or officers, agent or agents of the Guild, in addition to the officers so authorized by these Bylaws, to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Guild and such authority may be general or confined to specific instances.

SECTION 2. CHECKS, DRAFTS, ETC. All checks, drafts or other orders for the payment of money, notes or other evidence of indebtedness issued in the name of the Guild shall be signed by such officer or officers, agent or agents of the Guild and in such manner as shall from time to time be determined by resolution of the Board of Directors. In the absence of such determination by the Board of Directors, such instruments shall be signed by the President or Vice-President of the Guild.

SECTION 3. DEPOSITS. All funds of the Guild shall be deposited from time to time to the credit of the Guild in such banks, trust companies, or other depositories as the Board of Directors may select.

SECTION 4. GIFTS. The Board of Directors may accept on behalf of the Guild any contribution, donation, or gift for the general purposes or for any special purpose of the Guild.

ARTICLE VI: BOOKS AND RECORDS

SECTION 1. MINUTE BOOK. The Guild shall keep correct and complete books and records, including a copy of the Articles of Incorporation and all amendments thereto, a copy of all certificates filed with the Secretary of State, and a copy of these Bylaws, as amended, duly certified by the secretary. The Guild shall keep or cause to be kept a minute book which shall contain: the record of all meetings of the Board of Directors including date, place, those attending and the proceedings thereof, copies of all notices of meetings, written waivers of notice of meeting, written consents to holding meetings, written approvals of minutes of meeting, and unanimous written consents to action of the Board without a meeting, and similarly as to meetings of committees of the Board and as to meetings or written consents of the incorporator or incorporators.

SECTION 2. ANNUAL REPORT. Financial statements shall be prepared as soon as reasonably practicable after the close of the fiscal year. The financial statements shall contain in appropriate detail the assets and liabilities, including trust funds of the Guild as of the end of the fiscal year, including:

- (a) the principal changes in assets and liabilities, including trust funds, during the fiscal year;

(b) the revenue or receipts of the Guild, both unrestricted and restricted to particular purposes, for the fiscal year; and

(c) the expenses or disbursements of the Guild, for both general and restricted purposes, during the fiscal year.

Any report furnished to directors of the Guild which includes the financial statements prescribed by the preceding sentence shall be accompanied by any report thereon of independent accountants, or, if there is no such report, the certificate of an authorized officer of the guild that such statements were prepared without audit from the books and records of the Guild. A report including the financial statements prescribed above shall be furnished annually by the treasurer to all directors of the Guild.

SECTION 3. REPORT OF TRANSACTIONS AND INDEMNIFICATIONS. The Guild shall mail to all directors a statement of any transaction between the Guild and one of its officers or directors or of any indemnification paid to any officer or director if, and to the extent required by, the Illinois General Not For Profit Corporation Act of 1986.

ARTICLE VII: FISCAL YEAR

The fiscal year of the Guild shall be from January 1, to December 31 for each year.

ARTICLE VIII: WAIVER OF NOTICE

Whenever any notice is required to be given under the provisions of the Illinois General Not For Profit Corporation Act of 1986 or under the provisions of the Articles of Incorporation or Bylaws of the Guild, a waiver thereof in writing, signed by the person or persons entitled to such notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice. Attendance at any meeting shall constitute waiver of notice thereof unless the person at the meeting objects to the holding of the meeting because proper notice was not given.

ARTICLE IX: INDEMNIFICATION

SECTION 1. INDEMNIFICATION IN ACTIONS OTHER THAN BY OR IN THE RIGHT OF THE GUILD. The Guild may indemnify any person who was or is a party, or is threatened to be made a part of any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of the Guild) by reason of the fact that he or she is or was a director, officer, employee or agent of the Guild, or is or was serving at the request of the Guild as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably

incurred by such person in connection with such action, suit or proceeding, if such person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the Guild and, with respect to any criminal action or proceeding, had no reasonable cause to believe his or her conduct was unlawful. The termination of any action, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he or she reasonably believed to be in or not opposed to the best interests of the Guild or, with respect to any criminal action or proceeding, that the person had reasonable cause to believe that his or her conduct was unlawful.

SECTION 2. INDEMNIFICATION IN ACTIONS BY OR IN THE RIGHT OF THE GUILD. The Guild may indemnify any person who was or is a party, or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the Guild to procure a judgment in its favor by reason of the fact that such person is or was a director, officer, employee or agent of the Guild, or is or was serving at the request of the Guild as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection with the defense or settlement of such action or suit, if such person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the Guild, provided that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable for negligence or misconduct in the performance of his or her duty to the Guild, unless, and only to the extent that the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability, but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnify for such expenses as the court shall deem proper.

SECTION 3. RIGHT TO PAYMENT OF EXPENSES. To the extent that a director, officer, employee or agent of the Guild has been successful, on the merits or otherwise, in the defense of any action, suit or proceeding referred to in Section 1 or 2 of this Article, or in defense of any claim, issue or matter therein, such person shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection therewith.

SECTION 4. DETERMINATION OF CONDUCT. Any indemnification under Sections 1 and 2 of this Article (unless ordered by a court) shall be made by the Guild only as authorized in the specific case, upon a determination that indemnification of the director, officer, employee or agent is proper in the circumstances because he or she has met the applicable standard of conduct set forth in Sections 1 or 2 of this Article. Such determination

shall be made (a) by the Board of Directors by a majority vote of a quorum consisting of directors who were not parties to such action, suit or proceeding, or (b) if such a quorum is not obtainable, or even if obtainable, if a quorum of disinterested directors so directs, by independent legal counsel in a written opinion.

SECTION 5. PAYMENT OF EXPENSES IN ADVANCE. Expenses incurred in defending a civil or criminal action, suit or proceeding may be paid by the Guild in advance of the final disposition of such action, suit or proceeding, as authorized by the Board of Directors in the specific case, upon receipt of an undertaking by or on behalf of the director, officer, employee or agent to repay such amount, unless it shall ultimately be determined that he or she is entitled to be indemnified by the Guild as authorized in this Article.

SECTION 6. INDEMNIFICATION NOT EXCLUSIVE. The indemnification provided by this Article shall not be deemed exclusive of any other rights to which those seeking indemnification may be entitled under any Bylaw, agreement, vote of disinterested directors, or otherwise, both as to action in his or her official capacity and as to action in another capacity while holding such office, and shall continue as to a person who has ceased to be a director, officer, employee or agent, and shall inure to the benefit of the heirs, executors and administrators of such a person.

SECTION 7. INSURANCE. The Guild may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Guild, or who is or was serving at the request of the Guild as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against any liability asserted against such person and incurred by such person in any such capacity, or arising out of his or her status as such, whether or not the Guild would have the power to indemnify such person against such liability under the provisions of this Article.

SECTION 8. REFERENCES TO THE GUILD. For purposes of this Article, references to "the Guild" shall include, in addition to the surviving corporation, any merging corporation (including any corporation having merged with a merging corporation) absorbed in a merger which, if its separate existence had continued, would have had the power and authority to indemnify its directors, officers, employees or agents, so that any person who was a director, officer, employee or agent of such merging corporation, or was serving at the request of such merging corporation as a director, officer, employee or agent of another corporation, partnership joint venture, trust or other enterprise shall stand in the same position under the provisions of this Article with respect to the surviving corporation as such person would have with respect to such merging corporation if its separate existence had continued.

SECTION 9. CONSTRUCTION AND DEFINITIONS. Unless the context otherwise requires, the general provisions, rules and construction, and definitions contained in the Illinois General Not for Profit Corporation Act of 1986 shall govern the construction these Bylaws.

SECTION 10. OTHER REFERENCES. For purposes of this Article, reference to "other enterprises" shall include employee benefit plans; references to "fines" shall include any excise taxes assessed on a person with respect to an employee benefit plan; and references to "serving at the request of the Guild" shall include any service as a director, officer, employee or agent of the Guild which imposes duties on, or involves services by such director, officer, employee, or agent with respect to an employee benefit plan, its participants, or beneficiaries. A person who acted in good faith and in a manner he or she reasonably believed to be in the best interest of the participants and beneficiaries of an employee benefit plan shall be deemed to have acted in a manner "not opposed to the best interests of the Guild" as referred to in this Article.

ARTICLE X: AMENDMENTS

The power to alter, amend, or repeal the Bylaws or adopt new Bylaws shall be vested in the Board of Directors unless otherwise provided in the Articles of Incorporation or the Bylaws. Such action may be taken at a regular or special meeting for which written notice of the purpose shall be given. The Bylaws may contain any provisions for the regulation and management of affairs of the Guild not inconsistent with law or the Articles of Incorporation.

ARTICLE XI: MISCELLANEOUS

SECTION 1. SEVERABILITY. Whenever possible, each provision of these Bylaws shall be construed so as to be interpreted in such manner as to be effective and valid under applicable law, but if any provision of these Bylaws or the application thereof to any party or circumstance shall be prohibited by or invalid under applicable law, such provision shall be ineffective to the extent of such prohibition without invalidating the remainder of such provision or any other provision of these Bylaws or the application of such provision to other parties or circumstances.

SECTION 2. HEADINGS, PLURAL AND GENDER. The headings of various sections contained in these Bylaws are merely for convenience of reference and shall not affect the interpretation of any of the provisions of these Bylaws. Wherever the context so requires, the singular shall include the plural and vice versa. All words and phrases shall be construed as masculine, feminine or neuter gender, according to the context.

SECTION 3. DISSOLUTION OF THE GUILD. Upon the dissolution of the Guild, assets shall be distributed for one or more exempt purposes within the meaning of section 501 (c)(6) of the Internal Revenue Code, or the corresponding section of any future federal tax code, or shall be distributed to the federal government, or to a state or local government, for a public purpose.

SECTION 4. COMPLIANCE WITH LAW. The Guild shall comply with State and local laws and ordinances relating to alcoholic liquors.

SPRING SESSION OVERVIEW OF THE ILLINOIS

GENERAL ASSEMBLY *Dave Stricklin, Stricklin & Associates*

Historic change in leadership highlighted the 2021 Spring Session as Illinois House Democrats declined to re-elect Michael J. Madigan as Speaker of the House and installed Rep. Chris Welch of Westchester as Speaker. Former Speaker Madigan had served in the legislature since 1971 and was speaker for all but one term from 1983 to January of this year. An ongoing federal investigation into people close to the former speaker made his position untenable and House members turned to Speaker Welch, who in a short time in office had compiled an impressive legislative record and demonstrated his significant political and leadership skills.

Speaker Welch is the first Black speaker of the Illinois House. First elected to the House in 2012, Speaker Welch is a lawyer who played baseball and earned his undergraduate degree at Northwestern University. The ICBG enjoys an excellent working relationship with the new speaker.

With a new speaker and a relatively new Senate President presiding, the 101st Illinois General Assembly in early January convened in a "Lame Duck" session and worked around the clock for several days, and in its final hours approved three "pillars" of the Illinois Legislative Black Caucus to address issues of law enforcement reform, economic development, and education. Shortly after the 102nd General Assembly convened the fourth pillar related to health care was also approved.

Highlights of the just concluded Spring Session include the passage of the \$42.3B state budget for Fiscal Year 2022 (July 1 to June 30). What should be routine often isn't in Illinois government and with the uncertainties created by COVID, there were dire predictions for how the budget would turn out.

With a heavy dose of federal relief and surprisingly strong revenue collections, Illinois legislative Democrats used their super-majority status to pass the annual budget which was highlighted by \$350M in new money for schools, paying down old bills, and a wide range of efforts to address the aftermath of COVID, including millions of dollars to support tourism promotion. The state was also able to repay the federal government for \$3.2B borrowed during 2020 at the height of the COVID epidemic. The budget package also included \$1B in federal funds for large scale water, sewer and broadband projects.

The legislature also approved the usual wide range of smaller but meaningful measures, including making telehealth a permanent component of the health care delivery system, passing a major affordable housing package, approving new

legislative maps for the next decade, and approving Name, Image and Likeness legislation clearing the way for college athletes to promote and benefit from their personal brand.

The legislature also endorsed on a bipartisan basis a significant omnibus liquor bill which included several provisions which were a priority for the ICBG. More on that follows this summary.

ALCOHOL BEVERAGE LEGISLATIVE OVERVIEW

Danielle D'Alessandro, Illinois Craft Brewers Guild

Due to the impact of Covid on the beer industry, the ICBG introduced legislation in February titled the Brewers Economic & Equity Relief (BEER) Act that sought to provide additional avenues for small brewers to weather the pandemic both during and post-virus. The provisions included in the BEER Act included permanent home delivery, which was temporarily authorized by the ILCC in response to the Governor's Emergency Public Health Order; interstate direct-to-consumer beer shipping; brewpub limited self-distribution within a defined geographic area; cocktails-to-go for brewpubs; and codifying the ability to manufacture more than one type of alcohol and still maintain self-distribution. The bill was the main priority for the ICBG this year. As expected, the BEER Act was met with intense opposition from several industry stakeholders. There being no appetite from legislators to hear debate on a contentious bill, we worked with the Associated Beer Distributors of Illinois (ABDI) to find a compromise. The below summary reflects the final agreement. While efforts around delivery and shipping were unsuccessful this year, those issues will continue to be debated in State Capitals across the country. We were appreciative of every brewery's efforts in contacting their state officials and sharing the advocacy alert with all their craft beer fans. A special thanks to Half Acre Beer Company, Alter Brewing Company, Solemn Oath Brewery, Tangled Roots Brewing Company, and TASK Insurance for their additional financial support towards our public relations campaign.

HB 2620, SA 2 ICBG/ABDI Agreement

- **Permanent Curbside Pick-Up for all Brewers**
- **Brewpub/Class 3 Brewer Self-Distribution**
 1. Due to ABDI's opposition to granting specialty retailers (Brewpubs) limited self-distribution privileges, we agreed to create a new manufacturing license category that closely mirrors the Brewpub license. A Class 3 Brewer will be permitted to produce up to 5,000 BBLs annually and self-distribute up to 200 BBLs

annually per location with NO geographic restrictions. The Class 3 Brewer can wholly own and operate more than location, but cannot aggregately produce more than 15,000 BBLS annually and self-distribute more than 600 BBLS annually. The Class 3 Brewer can enter into distributor agreements.

2. A Class 3 Brewer licensee can sell beer, wine, and spirits to non-licensees for consumption on or off-premise and can annually transfer up to 5,000 BBLS of beer between common and wholly-owned locations.
 3. Class 3 Brewers and Illinois distributors can apply for and receive (newly created) beer showcase permits that will allow the transfer of beer from the licensed premise to the location listed in the event permit for one or two days or up to 15 days. Class 3 Brewers may sell up to 96 ounces/person for on or off-premise consumption (i.e. packaged beer). Permit holders are responsible for adhering to the regulations in 235 ILCS 5/6-27.1 on responsible alcohol service server training (BASSET). The beer showcase permit closely replicates the special use permit that is available to brewpubs and retailers.
 4. All self-distributing brewers will be required to use a company-owned or leased vehicle or a freight forwarding service for deliveries and may not use a common carrier like FedEx or UPS.
 5. Any current Brewpub or Class 1 Brewer may switch your license to a Class 3 Brewer before your renewal at no additional cost. A Class 3 Brewer is not permitted to hold a Retailer or Brewpub license.
- **Self-distribution w/Multiple Manufacturing Licenses**
 1. Class 1 Brewers can apply for and receive a Class 1 Craft Distiller and/or a Wine-Makers license and self-distribute all alcoholic beverages produced according to the provisions in each license. Any products produced may also be sold at retail on the licensed premise to non-licensees for on or off-premise consumption.
 - **Mead Sales**
 1. Adds mead under the definition of wine. Allows a licensed Wine-maker that manufactures mead to self-distribute to a Class 3 Brewer, or to a Brewer, Class 1 Brewer, and Class 2 Brewer for sale to non-licensees in addition to beer and cider. Brewers, Class 1 Brewers, and Class 2 Brewers are also permitted to purchase mead from a licensed distributor or importing distributor for sale to non-licensees from their taproom. Mead, classified as wine, can also be sold from the Class 3 Brewer premises.
 - **Brewer IDOR/ILCC Reporting**
 1. As part of the agreement with ABDI from SB 2035, craft brewers will need to begin filing a

copy of their TTB Brewer's Report of Operations including water use (for production) to the Illinois Department of Revenue (IDOR) and the Liquor Control Commission (ILCC). The Brewer's Report of Operations and water use report are due at the same time that you file (monthly, quarterly, or semi-annually) with the TTB.

2. Class 1 Brewer, Class 2 Brewer, Class 3 Brewer and Brewpubs are all subject to this requirement. The ILCC may conduct annual audits and failure to comply with the reporting requirements will result in a fine or possible suspension or revocation of your license.
3. The ILCC will need time to create and implement the online reporting system with filing instructions.

ADDITIONAL LEGISLATIVE ISSUES:

SUPPORTED

SB 297 (Asst. Minority Leader Jason Barickman) would allow Brewers, Class 1 Brewers, and Class 2 Brewers to purchase mead from a licensed wine-maker or distributor and expands brewery taproom sales to include mead (currently only beer and cider) that can be purchased for on or off-premise consumption. The language in SB 297 was included in HB 2620, SA 2 that passed the legislature and is awaiting the Governor's signature.

HB 2620, SA 2 (Asst. Majority Leader Cunningham/ Rep. Mike Zalewski) reflects an agreed omnibus bill that passed the General Assembly and is being reviewed by the Governor's Office. The Illinois Retail Merchants Association and Federated Alliance of Illinois Independent Retailers negotiated language with the Wine & Spirits Distributors of Illinois around cooperative purchasing, one-time retailer transfers, and the ILCC maintaining the retailer delinquency list. ICBG worked closely with the ABDI to draft the items pulled from the BEER Act that are reflected in SA 2 including curbside pick-up for all brewers, Class 3 Brewer/ Brewpub self-distribution, mead sales, and normalizing ability to manufacture more than one type of alcohol and maintain self-distribution.

HB 3495 (Rep. Will Davis)/**SB 532** (Asst. Majority Leader Bill Cunningham) titled the Brewers Economic & Equity Relief (BEER) Act was the initiative of the ICBG and included permanent home delivery, direct-to-consumer beer shipping, cocktails-to-go for Brewpubs, Brewpub self-distribution, and codifying in statute the ability to hold more than one type of craft manufacturing license and keep self-distribution privileges. The bill was strongly opposed by ABDI, WSDI, the Illinois Licensed Beverage Association, and the Teamsters. The provisions that were able to advance were included in HB 2620, SA 2. Home delivery, beer shipping, and cocktails-to-go for Brewpubs were not measures we could reach an agreement on.

HB 547 (Asst. Minority Leader Tim Butler) would allow retail licensees to sell a set number of mugs, cups, or other glassware and offer a discount to fill or refill the mug, cup, or other glassware. The bill did not advance this legislative session.

NEUTRAL

SB 1927 (Senator Rachelle Crowe) would increase the production and self-distribution limits for first-class or second-class wine makers or limited wine manufacturing licenses. Current limits are 25,000 gallons of production annually and 5,000 gallons of self-distribution. SB 1927 proposed to increase production to 250,000 gallons a year and 50,000 gallons of self-distribution. The bill did not advance this legislative session.

SB 2130 (Senator Rachelle Crowe) would require the ILCC to administer and maintain the list of delinquent retail licensees. Includes provisions around cooperative purchasing agreements, quantity discount programs, credit or rebate programs, and combination sales offers. The bill did not advance this legislative session, but several of the items were negotiated and added to HB 2620, SA 2.

SB 104 (Senator Sara Feigenholtz/Rep. Mike Zalewski) titled the Covid-19 Pandemic Hospitality Recovery Act extends cocktails-to-go provisions for bars and restaurants until January 1, 2024 and expands home delivery options to include a single serving of wine as long as certain requirements are met. SB 104 allows retailers to pay for wine and spirits from distributors via a credit card instead of cash or check. An amendment was attached late in session creating the Vaccine Incentive Program that allows a retailer to provide one free alcoholic beverage with proof of ID and vaccination card to an individual between 6:00-10:00 PM daily from June 10 through July 10. The Governor signed the bill into law on June 2, 2021.

SB 1712 (Senator Cristina Castro) would prohibit a distributor from requiring a retailer to purchase a minimum quantity of wine or spirits for delivery and from charging a retailer a fee for the delivery of wine or spirits. With prior approval from the ILCC and if certain provisions are met, a retailer could purchase up to 20 liters of wine or spirits from another retailer in a one-month period. Subject to certain provisions, a retailer with more than one location could transfer original packages of wine or spirits between licensed locations. The bill did not advance this legislative session.

OPPOSE

SB 2035 (Asst. Majority Leader Tony Munoz) would require a Class 1 Brewer, Class 2 Brewer, or Brewpub license to file a verified report with the ILCC and IDOR listing the total amount of beer production, any amounts sold directly to a licensed

retailer, and any amounts sold directly to a consumer. On a quarterly basis a Class 1 Brewer, Class 2 Brewer, or Brewpub would also submit a report to the ILCC and IDOR listing their purchase, inventory, use of water, grain, malt, barely, sugar, fruit, honey, and any other fermentable sugar used. Failure to comply with the provisions would result in a fine or suspension or revocation of the brewer's license. The ILCC along with IDOR would also conduct annual audits of all brewers to ensure compliance. The ICBG negotiated the language in SB 2035 to be more reasonable and amenable for brewers, which was included in HB 2620, SA 2. As a result, SB 2035 did not advance in its original form this legislative session.

REGULATORY OVERVIEW

As of this writing, the ILCC continues to operate remotely with Commissioners meeting virtually for monthly board meetings. Chima Enya departed from his role as Executive Director at the end of April. Lisa McLeod Gardner was selected to replace him. She had a private practice in family law and most recently served as a Hearing Officer and Administrative Law Judge at Chicago's Department of Business Affairs and Consumer Protection where she oversaw liquor license appeals. The General Counsel role had also been vacant and was just recently filled by Noel Quanbeck who came from the City of Chicago as Assistant Corporation Counsel. The ILCC has requested industry members sign-up once again for one of the monthly Commission meetings and present a state of the industry to Commissioners and staff. The ICBG will be presenting at the July 14 meeting. Finally, the ILCC will be responsible for implementing the provisions in HB 2620, SA and creating the necessary forms and IT system to accommodate the changes.

REVIEW OF STATE LIQUOR LICENSES

BREWERS LICENSE

A Brewers license allows for the manufacture of beer and to make sales and deliveries of beer to distributors and importing distributors. **Licensed Brewers can sell beer, cider, and mead in its original package to non-licensees within the interior of the brewery or outside of the brewery at a curbside or parking lot adjacent to the brewery.

CLASS 1 BREWER LICENSE

A Class 1 Brewers license allows for the manufacture of up to 30,000 barrels (BBLs) annually with the ability to self-distribute up to 7,500 BBLs if receiving a self-distribution exemption from the Illinois Liquor Control Commission (ILCC). A Class 1 Brewer can hold multiple licenses as long as each location manufactures less than 30,000 BBL annually. A Class 1 Brewers license cannot simultaneously hold a Brewpub license. Common and wholly-owned Class 1 Brewers may transfer beer between licensed locations. **Class 1 Brewers may apply for a Class 1 Craft Distillers license or a first-class winemaker license and maintain self-distribution afforded in the specific license. Any alcohol produced onsite may be sold to non-licensees for on or off-premise consumption out of a licensed taproom.

CLASS 2 BREWER LICENSE

A Class 2 Brewers license permits the common ownership of a manufacturing license (brewery) and a retail license (brewpub). A Class 2 Brewers licensee can manufacture up to 120,000 BBLs annually among ALL locations. The license holder may transfer up to 1,000 BBL annually from the production brewery to a common and wholly-owned brewpub that is located within an 80-mile radius of the brewery. The beer transferred counts against the total production limit of the brewpub (i.e. 1,000 BBLs transferred, brewpub capped at 4,000 BBLs for that year). A Class 2 Brewers license holder with multiple licensed brewery locations may transfer beer between commonly owned locations without a distributor. A Class 2 Brewer can have up to THREE retail locations (i.e. taproom or brewpub). **Class 2 Brewers may apply for a Class 2 Craft Distillers license or a second class winemakers license to manufacture spirits or wine, but may not have more than THREE retail locations in total.

SOON - CLASS 3 BREWER LICENSE

**A Class 3 Brewers license closely mirrors the Brewpub license, but is classified as a manufacturer permitted to produce up to 5,000 BBLs annually and self-distribute up to 200 BBLs per location. Licensees may hold more than one Class 3 Brewers license, but may not manufacture more than a combined 15,000 BBLs annually or self-distribute more than 600 total BBLs across all locations. A Class 3 Brewer is permitted to sell beer, wine, and spirits purchased from a licensed distributor or self-distributing

producer to non-licensees for on or off-premise consumption. Class 3 Brewers are also allowed to apply for beer showcase permits that authorizes a Class 3 Brewer or distributor to transfer beer from the licensed premise to the location listed in the permit for a period of 1 or 2 days or up to 15 days and to offer samples to and sell up to 96 ounces of beer per day to non-licensees.

*Brewers, Class 1 Brewers, and Class 2 Brewers are permitted to operate at retail with a taproom on the premise of the licensed location, which is granted at the local level. A taproom can sell any beer or cider purchased by a Class 1 Brewer, first class or second class winemaker, limited wine manufacturer, or licensed distributor. **Mead can be purchased by a Brewer, Class 1 Brewer, or Class 2 Brewer from a first class or second class winemaker, limited wine manufacturer, or licensed distributor and can be sold to non-licensees from the taproom for on or off-premise consumption.

Brewers, Class 1 Brewers, and Class 2 Brewers can apply for a warehouse permit to store beer off-site of the licensed premise. Warehouse permits are not permitted for Class 3 Brewers or Brewpubs.

Brewers, Class 1, and Class 2 Brewers – as licensed manufacturers – cannot apply for and receive special use permits to host events off the licensed premise. Only Brewpubs can receive special use permits. Class 3 Brewers can receive beer showcase permits.

**Effective once HB 2620, SA becomes law.

BREW PUB LICENSE

A Brewpub license is considered a specialty retail license that is afforded the same privileges as a Retail license. Brewpubs typically serve food with a full alcohol beverage program including beer, wine, and spirits purchased from a distributor to sell on the premise. They can manufacture up to 5,000 BBLs of beer annually per location and sell for on and off-premise consumption to non-licensees. There is no limit on the number of brewpub locations that can be common and wholly-owned. A Retail licensee can also own brewpubs. Brewpubs may apply for special use permits, allowing them to host events off the licensed premise (i.e. farmers market or festivals). Self-distribution is not permitted with a Brewpub license. Common and wholly-owned Brewpubs may brew a majority of their combined total barrelage at one location (i.e. 9,000 BBLs at one location, 1,000 BBLs at the other).

2020/2021 EVENTS



INAUGURAL ICBG GOLF OUTING

Due to the cancellation of large gatherings and events last year, we hosted the inaugural golf outing to bring ICBG members together in a safe and socially-distanced way on the course. We had 100 golfers brave the rain, wind, and cold on a brisk day in October out at Cantigny Golf in Wheaton, IL. A happy hour reception followed with trophies awarded to the following individuals:

LOWEST SCORE

Eric Hobbs and John Barley (Solemn Oath Brewery)
Paul Kreiner and Nick Wisniewski (Noon Whistle Brewing)

CLOSEST TO THE PIN

Todd Brase (MacCARB)

BEST DRESSED

Ari Megalis (Maplewood Brewery & Distillery)

LONGEST DRIVE

Nick Teague (Short Fuse Brewing Co.)



We look forward to hosting the 2nd annual ICBG Golf Outing on August 2, 2021. Don't forget to reserve your spot!

FOBAB REIMAGINED

The 17th annual FoBAB transitioned to a strictly to-go model with sales of assorted barrel-aged 6-packs available for pick-up at our host site Hailstorm Brewing on Nov. 13-14, the original dates of the event. All 850+ 6-packs were sold out. An abbreviated competition was also held with 75 percent fewer judges than in years past. We had 157 breweries submit 296 entries.

A virtual awards ceremony announced the competition winners including ICBG's own Whiskey Hill Brewing taking home best of show runner-up and Tin City Cider winning best of show. We are excited to announce FoBAB will return with a hybrid in-person/to-go format on Nov. 12-13, 2021. Details including the Call for Brewers will be released in the very near future.



ILLINOIS BEERACKET

In a nod to March Madness, we launched Illinois BEERacket in the spring as a fun and safe way (at home) to sample assorted Illinois beers. Craft beer fans picked up a case of 24 random beers and a blank bracket to fill out based on a category they selected. We had 85 Illinois brewers donate beer and were pleased to sell out of our 600 available cases in one week. Mikerphone Brewing served as the host for beer-drop and building the cases and our pick-up spots for craft beer fans that purchased cases were Skeleton Key Brewery, Keg Grove Brewing, Revolution Brewing, and Mikerphone Brewing.



2020/2021 EVENTS



ICBW/PASSPORT PLUS

Illinois Craft Beer Week returned in 2021 to celebrate the brewery, taproom and brewpub staff, owners, and operators who showed up in a big way this past year to keep Illinois beer flowing. Due to continued Covid restrictions, we did not host any in-person events and instead had a week of action to honor the people of Illinois beer while helping spur recovery in our brewery taprooms and brewpubs. We had activations including Small Brewery Sunday, Pay it Forward, A Shot + A Beer contest, Support the BEER Act, and the kick-off of the PassportPlus program. The PassportPlus campaign encouraged craft beer fans (for a 2nd year in a row) to purchase Illinois beer from one of 135 participating breweries, take a photo using a Drink Illinois Passport Frame, post on social media, and tag the ICBG. A weekly drawing for a \$25 gift card to a brewery of one's choice ran from May 14 through June 11.



BEER UNDER GLASS: SPECIAL EDITION

The 11th Beer Under Glass: Special Edition will return this year on August 27 at the Garfield Park Conservatory for two limited sessions, each with 1,000 attendees, allowing for social distancing and a more intimate festival experience. Due to continued capacity restrictions put in place by the Chicago Park District, the Conservatory has to reduce the number of participating breweries this year. Tickets for general admission (no VIP) will go on sale starting July 23.



CHICAGO FRIDAY NIGHT FLIGHTS

The ICBG in partnership with Choose Chicago is excited to bring back a limited number of Friday Night Flight events for the 2021 summer and fall season. Gallagher Way at Wrigley Field will host 30+ Chicago breweries on August 13 with an event to follow in September on the northside (i.e. Ravenswood) and in October on the southside (i.e. Hyde Park). Friday Night Flights celebrates Chicago's vibrant craft beer scene and is in its 4th year thanks to the generous support of Choose Chicago.



ICBG MEMBERS



BREWER MEMBERS

1905 Brewing Company
2 Fools Cider
350 Brewing Company
93 Octane Brewery
Adams Street Brewery
Afterthought Brewing Company
Alarmist
All Rise Brewing Co.
Alter Brewing Company
Alter Brewing Company-St. Charles
ALULU Brewery and Pub
Anvil & Forge Brewing and Distilling
Around the Bend
Arrowhead Ales Brewing Company
Art History Brewing
BBGB Brewery & Hop Farm
Bearded Owl Brewing
Begyle Brewing Co.
Bent River Brewing Company
Black Horizon Brewing Company
Black Lung Brewing Company
Blue Island Beer Company
Bold Dog Beer Co.
Bosacki's Brewery
Brickstone Brewery & Restaurant
Brickstone Production Brewery
Brotherchimp Brewing
Brotherhood Brewing
BuckleDown Brewing
Buffalo Creek Brewing
Burning Bush Brewery
Burnt City Brewing
Buzz Bomb Brewing Co.
Byers Brewing
Casa Humilde Cervceria
Church Street Brewing Company
Corridor Brewery & Provisions
Crushed By Giants
Cruz Blanca Brewery
Crystal Lake Brewing
Cypress Grove Brewing
Decatur Brew Works
DESTIHL Brewery
DESTIHL Brewery Restaurant
Door 4 Brewing Co.
Dovetail Brewery
Dry City Brew Works
DryHop Brewers
Duneyr Artisan Fermenta Project
Elder Brewing Co.
Elmhurst Brewing Company
Emancipation Brewing Company
Empirical Brewery
Energy City Brewing
Engrained Brewery & Restaurant
ERIS Brewery and Cider House
Evil Horse Brewing Company
Excel Brewing Company
Exit Strategy Brewing
Finch Beer Company
First Forest Brewing
Flapjack Brewery
Flossmoor Station Restaurant and Brewery
Forbidden Root Brewery
Forgottonia Brewing
Garage Band Brewing
Geneseo Brewing Company
Golden Fox Brewing
Goldfinger Brewing Company
Great Central Brweing Company
Greenstar Brewing
Hailstorm Brewing Company
Hairy Cow Brewing Company
Half Acre Beer Co.
Half Acre Beer Company
Half Day Brewing Company
Hand of Fate Brewing Company
Harbor Brewing Co.
Haymarket Pub & Brewery
Hickory Creek Brewing Co.
Holzlager Brewing
Hop Butcher for the World
Hopewell Brewing
Hopskeller Brewing Company
Hopvine Brewing Company
Horse Thief Hollow
Howard Street Brewing Company
Ike & Oak Brewing Co.
Illuminated Brew Works
Imperial Oak Brewing
Iron Spike Brewing Company
Keg Grove Brewing Company
King's & Convicts Brewing Co.
Kinslahger Brewing Company
Kishwaukee Brewery
Knox County Brewing Company
LaGrow Beer
Lake Bluff Craft Brewing Co.
Lake Effect Brewing Company
Light the Lamp Brewery
Lil Beaver Brewery
Limerick Brewing Compnay
Liquid Love Brewing
Lo Rez Brewing
Lunar Brewing Company
Macusla Brewing
Mad Hatchet Brewing
Maplewood Brewing Company
Marz Community Brewing Co.
McHenry Brewing
Metal Monkey Brewing

ICBG MEMBERS



BREWER MEMBERS (CONT.)

Metropolitan Brewing
Mickey Finn's Brewery
Middle Brow Beer Co,
Midwest Coast Brewing Company
Mikerphone Brewing
Milk Money Brewing
Millpond Brewing & Incubator
Miskatonic Brewing Compnay
Moody Tongue Brewing Company
More Brewing Company
MyGrain Brewing Company
Nightshade and Dark's Pandemonium Brewing
Nik & Ivy Brewing Company
Noon Whistle Brewing
Oak Park Brewing Company
Obed & Isaac's Microbrewery and Eatery-Springfield
Obed & Isaac's Microbrewery and Eatery-Peoria
Obscurity Brewing & Craft Mead
Off color Brewing
Off Color-Mousetrap
Old Herald Brewery and Distillery
Old Irving Brewing Company
On Tour Brewing Company
One Allegiance Brewing
One Lake Brewing
Open Outcry Brewing Company
Ørkenoy
Oswego Brewing Co.
Peckish Pig
Peel Wood Fired Pizza & Peel Brewing Co.
Penrose Brewing Company
Phase Three Brewing
Pig Minds Brewing Company
Pilot Project Brewing
Pipeworks Brewing Company
Pollyanna Brewing Company-Lemont
Pollyanna Brewing Company-Roselare
Pollyanna Brewing Company-St. Charles
Prairie Street Brewing Co.
Quincy Brewing Company
Rabid Brewing
Ravinia Brewing Company
Revolution Brew Pub
Revolution Brewing
River Hawk Brewing
Riverlands Brewing Company
Roaring Table Brewing
Rock Bottom-Bolingbrook
Rock Bottom-Chicago
Rock Bottom-Lombard
Rock Bottom-Orland Park
Rock Bottom-Warrenville
Route 51 Brewing Company
Rt66 Old School Brewery
Scorched Earth Brewing Company
Scratch Brewing Company
Second City Meadery
Sew Hop'd Brewery
ShadowView Brewing
Short Fuse Brewing Company
Side Lot Brewing
Skeleton Key Brewery
Sketchbook Brewing Company
Sketchbook Brewing Company-Skokie
Smylie Brothers Brewing Company
Solemn Oath Brewery
Spiteful Brewing
Springfield Beer Company
Stockholm's Vardshus
Tangled Roots Brewing Company
Temperance Beer Company
The Blind Pig Brewery
The Lucky Monk
The Old Bakery Beer Company
Tighthead Brewing Cmpany
Tribes Beer Company
Triptych Brewing Company
Twisted Hippo Brewing
Two Bothers
Two Brothers Roundhouse
Two Doors Down
Two Hound Red
Unpossible Mead
Urban Renewal Brewery
Village Vintner Winery & Brewery
Werk Force Brewing Company
Whiner Brewery
Whiskey Hill Brewing Company
White Oak Brewing
White Rooster Farmhouse Brewery
Will County Brewing Company
Wolfden Brewing Company

ICBG, INC. MEMBER STATS

BREWER MEMBER

A Brewer Member must (i) possess a valid and current Brewer's Notice issued by the U.S. Alcohol and Tobacco Tax and Trade Bureau or its predecessor, the Bureau of Alcohol, Tobacco, and Firearms; (ii) own, operate or have an alternating proprietorship interest in a brewery which brews and/or sells beer on its own premises in Illinois; and (iii) produce no more than six million (6,000,000) barrels of beer of commercial sale each year. A Brewer Member shall have one vote per brewing organization, and shall designate as its voting representative one natural person who holds a majority interest in the Brewer Member's organization or is assigned in writing by such majority interest holder; (iv) own and operate a facility which manufactures cider and/or mead; (v) must not have a non-U.S. individual or organization that holds an interest of 25% or greater of that brewer; (vi) must not be a member of a controlled group of brewers (as understood under the provisions of 26 U.S.C. Sec. 5051) if the combined production of that controlled group produces more than six million barrels of beer per year.

ALLIED BREWER MEMBER

A contract brewing company is essentially a business that hires another brewery to produce its beer. The contract brewing company is often responsible for recipe development and handles the marketing, sales and distribution of the beer.

A Brewery in planning is just that, a brewery that is in the planning stages. In-planning and contract brewers shall not have the right to vote for the Board of Directors.

ASSOCIATE MEMBER

An Associate Member may be any individual, entity or organization in an allied industry or endeavor including, without limitation, equipment suppliers, fabricators, material suppliers, consultants to the craft brewing industry, and any breweries whose principal place of business is outside the state of Illinois or does not meet the definition of a Brewer via the ICBG, Inc. Bylaws. Associate Members do not have the right to vote for the Board of Directors.

ENTHUSIAST MEMBER

An Enthusiast Member may be any individual 21 years or older. An Enthusiast Member will pay annual membership dues as set by the Board of Directors and shall not have any right to vote.

203 BREWER MEMBERS

24 ALLIED BREWER MEMBERS

101 ASSOCIATE MEMBERS

172 ENTHUSIAST MEMBERS



ALLIED BREWER MEMBERS

CONTRACT

Banging Gavel
Cahoots Brewing
Foreign Exchange Brewing Company
Karates Brewing Company
Odious Cellars
Saint Errant Brewing

LARGE BREWERY

Goose Island Beer Company

OUT OF STATE

Ballast Point
Misbeehavin Meads
New Belgium Brewing
Off Square Brewing
WarPigs Brewing USA

IN-PLANNING

Broken Tree Brewing Company
Brewhouse 1220

Bubblehouse Brewing
Casper Brewing Company
Dutchbag Brewing Co.
Englewood Brews
Knack Brewing & Fermentations
Mississippi Culture Artisan Ale
Projects
Primary Colors
Reserve Artisan Ales
Shoehorn Brewing

SIU Fermentation Science Institute
Sturdy Shelter Brewing LLC
Turner Haus Brewery

ASSOCIATE MEMBERS

ABS Commercial
Altus Works, Inc.
American Beer Equipment
American Welding & Gas (AWG)
Amoretti
Baker Tilly
Beer on the Wall
Beermiscuous
Belmark, Inc.
Berlin Packaging
BevWrap LLC
Blue Label Packaging Company
Boelter
Brew Cave by U.S. Cooler
Brewers Supply Group (BSG)
Brewers, Bottlers, and Beverage
Equipment Co.
Brewery Branding Co.
Brewery Pak Insurance Programs
Briess Malt
Chicago Beer Experience, Inc.
Chicago Beer Society
Chudom Hayes Wealth Management
at Morgan Stanley
CIBC Bank USA
Cicerone Certification Program
CLA
Country Financial Group

Country Malt Group
Craft Beverage Warehouse LLC
Craft Brewery Installations
Crawford Brewing Equipment
Crown Packaging
Delta Industries Inc
Digican Printing
DMH Ingredients, Inc
DSP Insurance Services, Inc.
Dunroe
Ekos Brewmaster
Employco USA
Environmental & Temperature Solu-
tions
Funkhouser Vegosen Liebman &
Dunn, Ltd. (FVLD)
G&D Chillers
G4Kegs
Gabriel Environmental Services
GEA Mechanical
Heartland Beverage
Heartland Canning
Helget Gas Products
Hillebrand Keg Pros
Hop Head Farms, LLC
Hopsteiner
Ice Miller LLP
Idea Marketing Group

InsureTheBrewery.com
Interstate Graphics
Keg Logistics
Konen Insurance
Lance CPA Group
Lee Sheikh Megley & Haan
Lieber Law Group, LLC
Lodi Tap House
MacCARB
Mackinac Bluffs Maple Farms
Malt Handling
Malteurop Malting Company
Michael Best & Fredrich
Miller Canfield Paddock & Stone, PLC
Mudron Kane Insurance
Muntons Malted Ingredients
NFC Company
North American Craft Malsters Guild
Northwest Extract
O'Leary Law and Policy Group
Omega Yeast Labs
PacRim Puree
Pamco Label
Paylocity
Prairie Capital Advisors, Inc.
Prairie Malt
Riordan & Scully Insurance Service LLC
River Drive Cooperage & Millwork

Sanitary Fittings, LLC
Sassetti LLC
Siebel Institute
Simps Consulting LLC
Smithereen Pest Management
Society Insurance
Sovereign Tap LLC
Sprinkman
Stricklin & Associates
TASK Insurance Group
Trucent
Tucker Ellis LLC
TW Group
Veritiv Corporation
Vibrant Graphics, LLA
Victory Packaging
Weber Packaging
White Graphics Inc.
WilCraft Can LLC
Wipfli LLP
Zorn Compressor & Equipment

ICBG FINANCIALS



ICBG FINANCIAL DASHBOARD

FOBAB	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2021 PROJECTED
Revenues	468,784	416,477	88,584	285,000
Expenses	(131,107)	(189,142)	(25,105)	(81,679)
Gross Profit	337,677	227,335	63,478	203,321

BEER UNDER GLASS

Revenues	151,26	143,662	6,560	50,000
Expenses	(91,350)	(85,892)	(7,515)	(30,143)
Gross Profit	59,911	57,770	(955)	19,857

CHRISTMAS IN JULY

Revenues	-	-	75,094	-
Expenses	-	-	(3,367)	-
Gross Profit	-	-	71,727	-

CONFERENCE & TRADESHOW

Revenues	32,964	53,194	8,500	-
Expenses	(52,058)	(47,023)	-	-
Gross Profit	(19,094)	6,171	8,500	-

OTHER EVENTS*

Revenues	83,682	58,293	22,500	81,355
Expenses	(86,350)	(58,780)	(34,115)	(22,384)
Gross Profit	(2,668)	(487)	(11,615)	58,970

Membership Revenue	187,797	165,132	152,606	139,406
Other Income	13,861	15,149	10,038	2,866

TOTAL REVENUES	938,349	851,907	363,881	558,626
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EXPENSES

Event Expense (detailed above)	(360,865)	(380,837)	(70,103)	(134,206)
Advertising & Promotion	(30,054)	(37,621)	(28,724)	(45,659)
Legal & Lobbying	(98,262)	(105,125)	(69,389)	(36,943)
Payroll & Insurance	(220,017)	(236,334)	(244,538)	(235,544)
Travel & Entertainment	(28,197)	(36,265)	(2,688)	(3,940)
Office Expense/Dues/Subscriptions	(42,677)	(44,476)	(46,458)	(26,042)
Meeting	(16,200)	(14,839)	(4,915)	(7,500)
Other Miscellaneous	(27,158)	(18,139)	(9,931)	(11,577)

TOTAL EXPENSES	(822,431)	(873,637)	(476,745)	(501,410)
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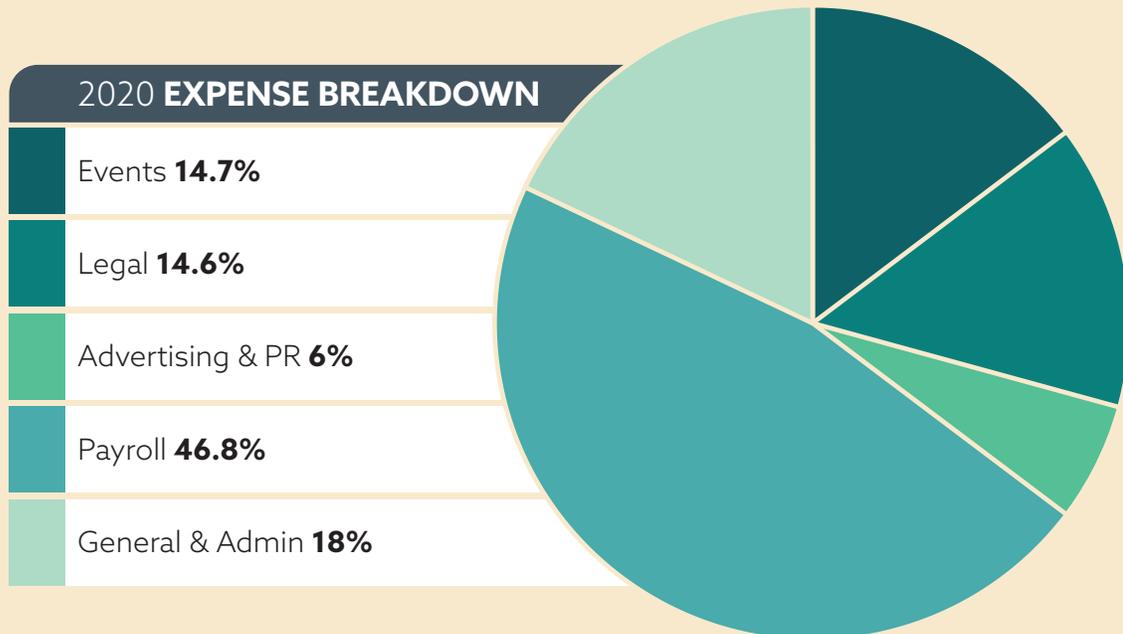
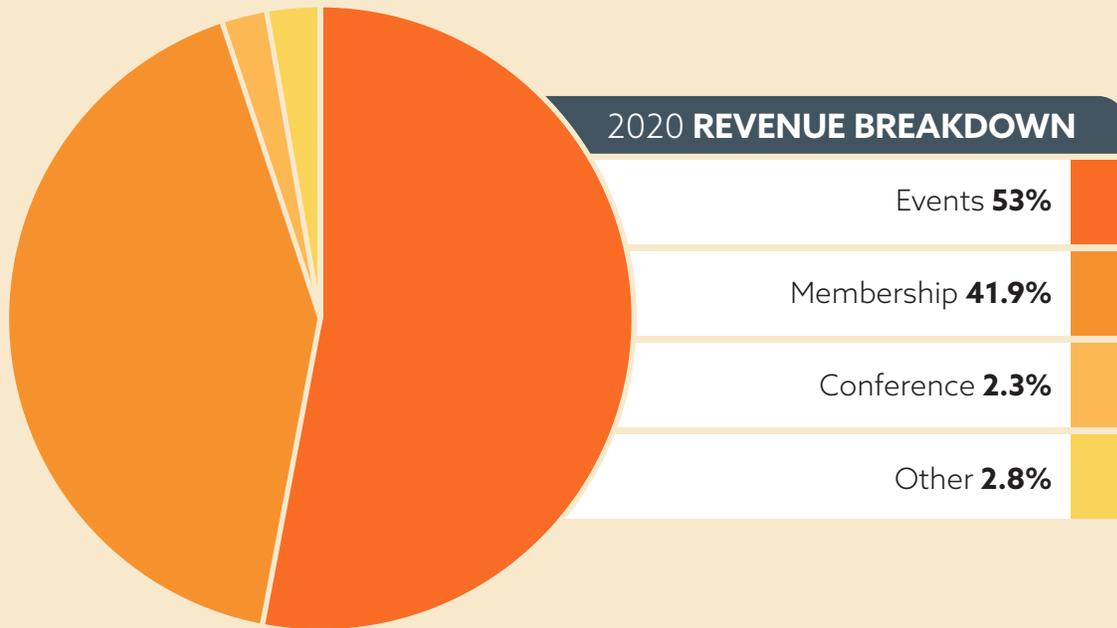
Other Income/Expense	-	-	-	39,032
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NET INCOME/LOSS	114,918	(21,730)	(112,864)	96,248
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*2018: Friday Night Flights, IL Craft Beer Week, Good Libations. 2019: Friday Night Flights, IL Craft Beer Week. 2020: Golf Outing, IL Craft Beer Week, Collab Fest.



ICBG FINANCIAL SNAPSHOT



2021

JULY 20

Q3 Annual Meeting/Board Elections

AUGUST 2

Annual ICBG Golf Outing

AUGUST 13

Chicago Friday Night Flights, Gallagher Way

AUGUST 27

Beer Under Glass: Special Edition

SEPTEMBER TBD

Chicago Friday Night Flight, Northside

SEPTEMBER 9-12

Craft Brewers Conference, Denver

OCTOBER TBD

Chicago Friday Night Flight, Southside

OCTOBER 19

Q4 Meeting, Sketchbook Brewing (tentative)

NOVEMBER 12-13

Annual Festival of Wood & Barrel-Aged Beer, UIC Dorin Forum

OUR STAFF

DANIELLE D'ALESSANDRO Executive Director

KATIE CARRIER Associate Director

OUR BOARD

KEVIN CARY Begyle Brewing (President)

JANNA MESTAN Haymarket Brewery

EMILY KWASNY Temperance Beer Co.

CHARLES ST. CLAIR Black Horizon Brewing Co.

DOUG VELIKY Revolution Brewing

MARIO CORTEZ Holzlager Brewing

EMILY SLAYTON Skeleton Key Brewery

MIKE THORPE Afterthought Brewing Co.

JONATHAN FRITZ Hopewell Brewing

OUR COMMITTEES

EXECUTIVE

KEVIN CARY Begyle Brewing

JONATHAN FRITZ Hopewell Brewing

EMILY SLAYTON Skeleton Key Brewery

TECHNICAL (CURRENTLY INACTIVE)

ED MALNAR Pollyanna Brewing (Chair)

PAUL SCHROEDER Hopsteiner

MATT VOEKLER Tribes Ale House

MATT LAKOTA Liquid Love Brewing

JAMES MORIARTY Urban Renewal Brewery

KEN MCMULLEN Hopvine Brewing Co.

DAN CAMP Metal Monkey Brewing

GOVERNMENTAL AFFAIRS

MATT POTTS Destihl Brewery (Chair)

JOSH DETH Revolution Brewing

GERRIT LEWIS Pipeworks Brewing

MARIKA JOSEPHSON Scratch Brewing

SCOTT STRUCHEN Tangled Roots Beer Co.

DAVID YOB Alter Brewing Co.

STEVE MILLER Hailstorm Brewing

JOHN BRAND Open Outcry Brewing

EMILY KWASNY Revolution Brewing

FOBAB

GERRIT LEWIS Pipeworks Brewing

TRAVIS KICK

TIM WHALEN Big Foot Media

BRIAN EICHORN

MIKE PALLEN Mikerphone Brewing

VIKKI REID Skeleton Key Brewery

HEALTH CARE (CURRENTLY INACTIVE)

MARILEE RUTHERFORD Twisted Hippo (Chair)

EMILY SLAYTON Skeleton Key Brewery

EMILY CRIPE Half Acre Beer Co.

DAVID AVRAM Great Central Brewing Co.

DAVE DAHL Lo Rez Brewery

BRETT UPDYKE The Blind Pig Brewery

LISA GREGOR Church Street Brewing Co.

DAN SCHEDLER Around the Bend



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